

SCANIA GB: LOCAL PRICE MATCH OFFER – TERMS AND CONDITIONS ("TERMS")

The promoter of the Local Price Match Offer is Scania (Great Britain) Limited ("**Scania GB**"), whose registered office is at Delaware Drive, Tongwell, Milton Keynes, Buckinghamshire, MK15 8HB. In these Terms, "you" means the trader participating in the Price Match Offer.

If you have any queries about the Local Price Match Offer or these Terms then please contact your local branch.

- 1 The Scania GB local "price match" offer ("**Local Price Match Offer**") is available through participating Scania GB branches in the United Kingdom ("**Participating Scania GB Branches**") until 31 March 2027 (unless extended by Scania GB).
- 2 To qualify for the Local Price Match Offer, you must:
 - (a) be a trader operating in the United Kingdom (including sole traders, partnerships and limited companies), excluding:
 - (i) customers identified on Scania GB's systems as National Fleet customers; and
 - (ii) insurance companies;
 - (b) own or operate a SCANIA vehicle;
 - (c) attend your local Participating Scania GB Branch, with your vehicle. for a repair, excluding tyres, windscreens/glassware, accessories (unless otherwise agreed at the discretion of the manager of the Participating Scania GB Branch), and any other items excluded under these Terms (a "**Qualifying Repair**"); and
 - (d) book your vehicle in for the Qualifying Repair, to be undertaken by staff at the Participating Scania GB Branch between the hours of 06:00 and 18:00, Monday to Friday (excluding public holidays).
- 3 To claim a "price match", through the Local Price Match Offer, you must present a quotation ("**Quotation**") from a local competitor to your Participating Scania GB Branch. The local competitor, the Quotation and the work to which it relates, must meet the following requirements:
 - (a) The local competitor ("**Local Competitor**") must be a UK VAT-registered garage with a recognised UK Standard Industrial Classification, which is located within a 20-mile radius of your local Participating Scania GB Branch;
 - (b) The Quotation must:
 - (i) be in writing, on the headed paper of the Local Competitor (printed or displayed on an email);

- (ii) be issued by the Local Competitor workshop, which is located within a 20-mile radius of your local Participating Scania GB Branch;
- (iii) be dated no more than 7 days before the date you present it at your local Participating Scania GB Branch;
- (iv) include both parts and labour;
- (v) include a breakdown of the work and any parts required with a price attached to each line item and with any special offers, promotions and/or discounts (whether generally applicable or individually negotiated) stated separately;
- (vi) specify sufficient detail about the type and specification of any parts/labour;
- (vii) specify the timescale for completion of the work;
- (c) The work covered by the quotation must:
 - (i) include the use and supply of only Scania genuine parts (and not parts manufactured by any party other than Scania GB and/or companies within the Scania group);
 - (ii) be in accordance with the manufacturer's guidelines for servicing or repair of the vehicle;
 - (iii) be "like for like" for precisely comparable work to the Qualifying Repair in connection with which you are requesting the "price match" (identical specification and quality);
 - (iv) include the use and supply of only oils and lubricants which meet or exceed the manufacturer's specification for the vehicle;
 - (v) not have been wholly or partially completed by the Local Competitor.

4 The following additional exclusions apply. The Local Price Match Offer does not cover:

- (a) quotes sourced from online platforms or operators;
- (b) individual line items on an invoice (only the total price, including parts and labour);
- (c) tyres (including any servicing, repairs to, replacement or disposal of tyres);
- (d) windscreens, glassware;
- (e) accessories (such as refrigeration, tail-lift, ancillaries), except at the discretion of the manager of the Participating Scania GB Branch;
- (f) customer-specific customisations;

- (g) breakdowns, roadside assistance, collection or delivery of the vehicle (the Local Price Match Offer only covers vehicles driven to the Authorised Scania GB Branch by the customer and collected by the customer following the repair);
 - (h) the provision of a courtesy car;
 - (i) work or services additional to those covered by the Quotation, which are identified as necessary on inspection of the vehicle; or
 - (j) servicing, except at the discretion of the manager of the Participating Scania GB Branch.
- 5 If you, and the Quotation you present (including the Local Competitor issuing the Quotation and the work covered), meet the requirements of these Terms, then the Participating Scania GB Branch will match the total price included on the Quotation for the Qualifying Repair (but not any individual line item price) excluding offers, promotions and discounts.
- 6 The Quotation must be presented at the time of order of the applicable Qualifying Repair from your local Participating Scania GB Branch. Quotations cannot be presented retrospectively and orders of Qualifying Repairs which are historic or have been wholly or partially completed are not eligible for the Local Price Match Offer.
- 7 Scania GB reserves, on behalf of itself and the Participating Scania GB Centres, the right to request further evidence to verify that the customer, Local Competitor, vehicle and Quotation are eligible, and qualify, for the Local Price Match Offer in accordance with these Terms and that the customer is otherwise in compliance with these Terms (and to withhold any "price match" pending verification).
- 8 You shall:
 - (a) provide to Scania GB all such information as Scania GB may request in connection with participation in the Local Price Match Offer, the Participating Scania GB's Branch's assessment of any vehicle, the relevant Local Competitor and Quotation, and the Qualifying Repair required;
 - (b) attend the relevant Participating Scania GB Branch workshop at the agreed time and date with the vehicle for the performance of the Qualifying Repair; and
 - (c) otherwise comply in all respects with these Terms and Scania GB's terms and conditions governing the supply of the relevant Qualifying Repair.
- 9 You acknowledge and agree that, having honoured a request for a "price match" in accordance with these Terms, Scania GB shall be under no obligation to complete the Qualifying Repair in a shorter timescale or otherwise to a different standard than was proposed by the applicable Local Competitor.
- 10 Customers are under no obligation to make any orders or purchase any services from Scania GB or a Participating Scania GB Branch.

- 11 No contract in relation to the provision of any price match shall be formed between the customer and Scania GB, unless and until the applicable order or orders for Qualifying Repairs, in connection with which the price match is provided, is (or are) accepted by Scania GB in accordance with Scania GB's standard terms and conditions governing the supply of the relevant Qualifying Repair(s).
- 12 Scania GB's sole responsibility under these Terms shall be to provide a discount (if applicable), for the purpose of matching the total price in a Quotation where it is required to do so in accordance with these Terms.
- 13 Any discount provided by Scania GB in fulfilment of the Local Price Match Offer shall be applied on Scania GB's sales invoice to the relevant customer.
- 14 Any parts are purchased based on Scania GB's standard terms and conditions of sale.
- 15 All parts ordered are subject to availability. All Qualifying Repairs are subject to agreement of a time for the customer to attend the applicable Participating Scania GB Branch, with the vehicle, and to an agreed timescale for completion of the relevant Qualifying Repair.
- 16 If Scania GB is obliged to offer any refund in connection with a Qualifying Repair under the applicable contract, then such refund shall be based on the "price matched" price paid by the customer.
- 17 The Local Price Match Offer cannot be used in conjunction with any other offers, promotions or discount vouchers.
- 18 Scania GB reserves the right to delay, postpone, vary or terminate the Local Price Match Offer and/or to amend, vary or alter these Terms at any time, without prior notice or compensation, to the extent it considers it necessary to do so.
- 19 Scania GB's liability in respect of any work subject to the Local Price Match Offer shall be as set out in the applicable terms and conditions governing the supply of the applicable Qualifying Repairs. Scania GB shall not be liable for any loss or damage of any nature, howsoever caused, sustained in any way by any participant in the Local Price Match Offer. However, nothing in these Terms shall have the effect of excluding or restricting liability for personal injury or death caused by negligence of Scania GB, for fraud, nor for any other liability which it would be unlawful to exclude or restrict.
- 20 If there is a conflict in these Terms with any other terms whatsoever attached to any other advertising material in respect of the Local Price Match Offer, these Terms will take precedence.
- 21 If any part of these Terms is held to be invalid, it will not affect the validity or enforceability of the rest of the Terms.
- 22 Scania GB may at any time assign, transfer, mortgage, charge, subcontract or deal in any other manner with all or any of its rights or obligations under the Terms or in connection with the Local Price Match Offer.

- 23 You may not assign, transfer, mortgage, charge, subcontract, declare a trust over or deal in any other manner with any or all your rights or obligations under these Terms without Scania GB's prior written consent.
- 24 These Terms, together with the applicable terms and conditions governing the supply of the relevant Qualifying Repairs and any parts, constitute the entire agreement and understanding of the parties and supersede any previous agreement, promises, assurances, warranties, representations and understandings between them relating to its subject matter.
- 25 A failure to exercise or delay in exercising a right, power or remedy provided by these Terms or by law does not constitute a waiver of that right, power or remedy nor shall any single or partial exercise of any such right, power or remedy preclude its further exercise.
- 26 No one other than a party to a contract formed based on these Terms and their permitted assignees shall have any right to enforce any of these Terms.
- 27 The Local Price Match Offer and these Terms (including any non-contractual disputes or claims arising out of them) are subject to English law. Any disputes must be referred to the English courts.